Today, we take a lot of things for granted.

We do not ask ourselves where they have come from, what they are made of or how they have been made.

That is why it is so important to know who we can trust.

Because top quality has a name.
Our knowledge for your health.

Our knowledge for your health.

Our knowledge for your health.

Our knowledge for your health.

Our knowledge for your health.
Looking ahead

In the span of over six decades, Krka has consolidated its position as one of the main generic pharmaceutical companies in the world.

Our reputation is based on quality products and business excellence. Every day, Krka’s medicines are used to treat of 45 million people who trust our company, around the world.

We are embarking on the future with a clear strategy, new products and new markets. We have several reasons to be optimistic, but, most importantly, we have our in-house knowledge and cutting-edge production capacities, we manage the entire process from the development of active ingredients to finished products, and we know how to respond to changes quickly.

But even the most cutting-edge technology is only technology when it is not used by creative and enthusiastic people who are loyal to their company. I believe in the power of knowledge, work and cooperation. I trust my colleagues, and believe that we will continue to help people to live a healthy life.

Jože Colarič
President of the Management Board and CEO
WHO WE ARE
Bold beginnings, great achievements

We are proud that we have been successfully taking care of people’s health all around the world for over 60 years. The story of Krka began in 1954 when Boris Andrijanič established the Krka Pharmaceutical Laboratory in Novo mesto.
At first, nine people worked in two small laboratories and in the production and packaging room with a tabletting machine and a machine for mixing medicines. A development institute was established as early as in the first decade of the company’s operations; the first patents were registered, and the production and sales of cosmetic products began, and the first export steps were taken.
Today, we are one of the leading global manufacturers of generic medicines

By making decisive moves, we have developed into an international pharmaceutical business group with more than 12,000 employees.

With stable sales growth, investments, several development projects and good results, we have grown into a group that, in addition to the controlling company in Slovenia, also comprises several subsidiaries and representative companies in over 40 countries.
OVER 12,000 EMPLOYEES, HALF OF WHOM WORK OUTSIDE SLOVENIA

OVER 45 COMPANIES AND REPRESENTATIVE OFFICES

OVER 70 MARKETS
Living a healthy life.
In the company of the best

We sell over €1 billion worth of products and services per year, which ranks us among the leading generic pharmaceutical companies. Our products are available in over 70 countries around the world.
Living a healthy life

With development, production and sales of pharmaceuticals we are paving the way that leads to better health.
MISSION
LIVING A HEALTHY LIFE.

VISION
WE ARE CONTINUALLY CONSOLIDATING OUR POSITION AS ONE OF THE LEADING GENERIC PHARMACEUTICAL COMPANIES IN THE WORLD.

OUR VALUES
SPEED AND FLEXIBILITY
PARTNERSHIP AND TRUST
CREATIVITY AND EFFICIENCY
The Krka Group’s Strategy is the basis of our development

Our development strategy is drawn up for a five-year period. To adapt to constantly changing business circumstances, it is updated every two years.
KEY STRATEGIC OBJECTIVES UP TO 2022

- To attain at least 5% average annual sales growth in terms of quantities/value.
- To ensure sufficient quantities of manufactured products through an efficient and optimised development-and-production chain in accordance with the required quality standards in a timely manner, which will be in line with the target sales growth and market needs.
- To focus on maximising the long-term profitability of products sold from development and production to sales of finished products, including all other functions within the Krka Group.
- To ensure growth by acquisitions and long-term partnerships (including joint ventures) in addition to organic growth, when interesting and available target companies become available. The primary goals are to secure new products and/or markets.
- To maintain the largest possible share of new products in total sales and the share of vertically integrated products, in addition to the existing range of products, also referred to as ‘the golden standard’.
- To launch a selected product portfolio in selected key target markets as the first generic pharmaceutical company.
- To strengthen the competitive advantage of our product portfolio.
- To improve the cost-effective use of all assets.
- To increase the degree of innovation across all business functions.
- To remain independent.
WE PRODUCE GENERIC MEDICINES WITH ADDED VALUE
Living a healthy life.
Generic prescription medicines marketed under Krka’s own brands are the most important items in our range of products.
Krka’s medicines are a product of knowledge and innovation, and are equivalent to the originators’.

This means that they contain the same active substances, and that they have the same effect on the human body. They often are even more advanced and better quality, as they are based on the latest scientific and technological findings.

Accurate tablet sample preparation for microscopic and micro-elemental analysis providing insight into the composition and a detailed analysis of individual components.
SAME ACTIVE INGREDIENTS
SAME QUALITY, SAFETY AND EFFICACY
MORE ADVANCED
MORE AFFORDABLE

GENERIC MEDICINES
We continuously invest in research and development, which ranks us among the leading companies in Europe.

For the successful development of a medicinal product, we need knowledge from various fields. Experts from more than 30 different branches of science and engineering work together in pharmaceutical development based on our own knowledge and innovation. Our experts synthesise active ingredients and develop technological procedures for manufacturing various finished products.

Krka holds patents for innovative methods and procedures. More than 350 of Krka’s innovations are protected by patents in many European, American and Asian countries.
INNOVATIVE APPROACHES TO THE DEVELOPMENT AND PRODUCTION OF GENERIC MEDICINES

OVER 600 EXPERTS DEVELOP NEW PRODUCTS

WE HAVE PATENTED OVER 350 INNOVATIONS

10% OF SALES REVENUES ARE ALLOCATED TO RESEARCH AND DEVELOPMENT
THE PATH TO A HIGH-QUALITY, SAFE AND EFFECTIVE MEDICINAL PRODUCT
When it comes to health, only the best is good enough. We at Krka carefully plan the development of medicines.

The vertically integrated business model is applied to control the entire production path of our products.

We develop and manufacture the entire medicinal product, from the active ingredient to the finished product. With prompt marketing authorisation and distribution to markets, we ensure that the medicine reaches the patient. An increase in contractual cooperation for the manufacture of finished products outside the Krka Group will promote further growth.
WE SELL AND MARKET QUALITY, SAFE AND EFFECTIVE MEDICINES

70% of our products are vertically integrated.

WE DEVELOP AND PRODUCE ACTIVE INGREDIENTS

WE DEVELOP AND PRODUCE FINAL PRODUCTS

WE SELL AND MARKET QUALITY, SAFE AND EFFECTIVE MEDICINES
We ensure growth with investments

We know that the future brings new challenges and requires us to act in a smart and decisive manner. Our strategic objective to develop our own generic medicines is realised by investing in production, and development and in research capacities.

Notol 2 is the largest investment in Krka’s history. It is the most technically and technologically advanced plant, and as such it is a reflection of everything that Krka is today.
TOTAL CAPACITY: 17 BILLION TABLETS AND CAPSULES

OUR PRODUCTS AND ACTIVE INGREDIENTS ARE PRODUCED IN STATE-OF-THE-ART AND TECHNOLOGICALLY ADVANCED PRODUCTION PLANTS ACROSS EUROPE.

SLOVENIA • THE RUSSIAN FEDERATION
GERMANY • POLAND • CROATIA
We develop **advanced and innovative dosage forms**

We manage technology for the production of solid, semi-solid and liquid pharmaceutical products, such as tablets, capsules, injections, syrups, creams and sprays.

We synthesise active ingredients according to our own innovative procedures, and use the most sophisticated technology in the research and production of innovative dosage forms.
TABLETS WITH PROLONGED RELEASE ENABLE A LOWER NUMBER OF DOSES.

KRKA’S DOUBLE AND TRIPLE COMBINATIONS OF ACTIVE INGREDIENTS PROVIDE FOR IMPROVED PATIENT COMPLIANCE AND ADVERSE EVENT CONTROL.
Precise micro-elemental analysis of individual components of a medicine that also determines the physical and microbiological properties: particle size, form and position of the active substance and other ingredients in the tablet.

CLINICAL STUDIES INVOLVING ALMOST 350,000 PATIENTS IN 27 COUNTRIES

UP TO 25,000 ANALYSES DURING THE PRODUCT DEVELOPMENT STAGE
Quality is a prerequisite for good results

Our products are high quality, safe and effective.

With many laboratory tests and analyses, we ensure top quality in all stages of development and production.

The safety and efficacy of Krka’s medicines are confirmed with extensive clinical testing. Experts from more than 30 different branches of science and engineering work together in pharmaceutical development, which is based on our own knowledge and innovation.
We are committed to high quality standards

The entire manufacturing, control and distribution process meets good practice guidelines and the highest requirements of current legislation on the pharmaceutical industry.

This has also been demonstrated in practice, as nearly 350,000 patients in 27 countries have participated in clinical studies of our medicinal products.
WE FOLLOW THE HIGHEST INTERNATIONAL AND PRODUCTION STANDARDS

- GMP – Good Manufacturing Practice
- GCP – Good Clinical Practice
- GQCLP – Good Quality Control Laboratory Practice
- GDP – Good Distribution Practice
- GPVP – Good Pharmacovigilance Practice
Krka’s medicines are used to treat over 45 million patients every day

At Krka, we manufacture prescription pharmaceuticals, non-prescription and animal health products. The Company’s range is supplemented by the health resort and tourist services of Terme Krka.

Our presence in foreign markets and our market shares indicate that we are on the right track. We are continuously expanding our marketing and sales network, lately particularly to western European markets.
Over **80%** of sales are generated by prescription pharmaceuticals

More than **90%** of our products are sold in foreign markets
Our main therapeutic groups include pharmaceuticals for cardiovascular diseases, followed by pharmaceuticals for diseases of the central nervous system, pharmaceuticals for alimentary and metabolic diseases, and medicines for the systemic treatment of infections.

We rank among the leading manufacturers of medicines for lowering high blood pressure and cholesterol, and gastric ulcer and reflux. We are very successful in the field of medicines for treating depression, psychoses, Alzheimer’s disease, Parkinson’s disease, and pain relief.
We generate 10% of sales with non-prescription products

Among non-prescription products the most important are products acting on the oral cavity and pharynx (Septabene® and Septolete®) and nasal mucosa (Septanazal®), cough and cold remedies (Herbion® syrups), analgesic Nalgesin® (naproxen), products for improving memory and concentration Bilobil® (gingko biloba), and vitamin and mineral products Pikovit®.
We produce animal health products, especially anti-microbial medicines and antiparasitics.

For farm animals, the most important products are Enroxil® (enrofloxacin) and Floron® (florfenicol), and Fypryst® (fipronil) and Milprazon® for companion animals. (milbemycin oxime/praziquantel) and Ataxxa® (imidaclopride/permethrin).

We generate over 5% of sales with animal health products.
We are entering the future with new products

New products launched during the last five years account for more than one third of total sales. Krka has more than 170 new products in the pipeline.
OUR CONTRIBUTION TO YOUR ACHIEVEMENT
Social responsibility is one of Krka’s main principles

We don’t only measure success in terms of numbers. We consider ourselves successful when our success has a positive effect on the natural and social environment. It is a challenging mission to which we are fully committed.
Our strategy is based on the principles of sustainable development

Environmental protection is an important aspect of Krka’s business strategy. By obtaining the environmental certificate ISO 14001, we made a commitment to taking a systematic approach to environmental protection, which we will continually upgrade.

We have a clear definition of our responsibility to the natural environment in our environmental policy. We continue to apply available top-notch technologies and follow the most contemporary guidelines, which are aimed at the rational use of natural resources and energy, as well as reducing all emissions into the environment.

Compliance with environmental legislation and environmental protection permits is checked with regular monitoring of emissions into air and water, noise monitoring and waste assessment.

Krka has twice been named an energy - efficient company. In 2010, we installed the first photovoltaic power station and bought an electric vehicle. There is also a charging station for electric vehicles located in front of Krka’s headquarters.
OUR KNOWLEDGE FOR A HEALTHY ENVIRONMENT

15% OF ELECTRIC ENERGY IS OBTAINED FROM OUR OWN ALTERNATIVE ENERGY SOURCES

86% OF NON-HAZARDOUS WASTE IS PROCESSED AND RECYCLED

WATER CONSUMPTION IN THE LAST FIVE YEARS HAS BEEN REDUCED BY 45% DESPITE EXPANDING PRODUCTION
We take care that our employees lead a healthy and high-quality life

We are aware that Krka’s business excellence is measured according to work efficiency and the know-how of employees. We aspire to recruit capable personnel, and to keep employees motivated and committed, while building a culture of an international company.

A dynamic international environment offers many challenges and opportunities for growth and development. Thousands of Krka employees speak many languages, but live a common story.
Our mission ‘Living a healthy life’, has been included in the Caring for your health – Together We Scale the Heights campaign. Together with the Slovenian Mountaineering and Climbing Association, we signposted and did maintenance work on 15 popular hiking routes around Slovenia.

Boosting our mission, we have been supporting Krka employees attendance at sports and cultural events ever since the following two societies were founded.

**Krka’s Culture and Arts Society** has been bringing together art enthusiasts at events which it has been organising since 1971.

**Trim klub Krka** encourages employees to take up a healthy and active lifestyle.
Knowledge is a Krka value

The knowledge, experience and motivation of every employee are of the utmost significance for the company’s growth. More than half of all employees in the Krka Group have completed at least university level education.

We work with young people and help them gain experience even before they enter the job market.

We offer scholarships for scientific and engineering study programmes, especially to pharmacists and chemists.

Krka Prizes have been encouraging young people to engage creativity and excellence in research for over 40 years.

Over 2,300 people have received Krka Awards.
We believe in the power of knowledge, work and cooperation

In accordance with our basic mission, we allocate most of our sponsorships and donations to projects related to health and the quality of life. We give priority to long-term health improvement and humanitarian projects, and invest in sports, education, science and culture.
Charity is a part of us

Our contribution to social progress also includes the voluntary work of Krka employees. There are over 1300 blood donors in the company. Several employees are members of various non-profit associations and organisations. The spirit of volunteering among Krka employees is also reflected in the charity event **Krka’s Week of Charity and Volunteering**.
We take care of responsible and ethical communications

Our focus is on our employees, the professional public, business partners, buyers and end consumers, and investors, as well as other representatives of the public important for Krka.

We maintain an open relationship with the local and wider community. We organise meetings with the residents of the local community, and we invite those who are sponsored by Krka, to organise open-door days and welcome visits from various groups.
YOU CAN FOLLOW INFORMATION ON KRKA AND OUR PRODUCTS IN VARIOUS MEDIA

- Web portal of the Ljubljana Stock Exchange SEOnet
- Utrip prihodnosti magazine
- Corporate website www.krka.biz
- LinkedIn
- Product web pages
TERME KRKA
For a more pleasant, more creative and healthier life

As part of the Krka Group Terme Krka has the leading market share in the health resort industry. It comprises health resorts in Dolenjske Toplice and Šmarješke Toplice, the Talaso Strunjan coastal centre, and Hotel Otočec hotels, with a top hotel in one of the most beautiful Slovenian castles, a golf course and a business hotel, Hotel Krka, in Novo mesto.
**High quality and a personal approach**

The basic activity of Terme Krka is medical rehabilitation after illnesses of the musculoskeletal system, and cardiovascular and respiratory illnesses.

We were the first in Slovenia to offer our guests medical wellness programmes to help with weight issues and inappropriate reaction to stressful situations. We are known for effective detoxification programmes and healthy weight loss programmes, which ensure excellent results through the cooperation of personal trainers, nutritionists and doctors.

We offer wellness programmes, so that our guests can enjoy active relaxation. We spoil them in modern thermal oases with a top relaxation offer. The Balnea and Salia wellness centres offer many different facial and body treatments, massages and baths. Guests can also indulge in gastronomic and sports activities, especially tennis and golf. We also engage in congress tourism.
Krka in international markets

Addresses and telephone numbers at www.krka.biz/en/about-krka/krka-business-network/companies/

Living a healthy life.
Krka Group Organisation Chart

CENTRAL EUROPE
- Poland: KRKA - POLSKA, Sp. z o.o.
- Czech Republic: KRKA ČR, s. r. o.
- Hungary: KRKA Magyarország Kft. 1
- Slovakia: KRKA Slovensko, s.r.o.
- Lithuania: UAB KRKA Lietuva
- Latvia: SIA KRKA Latvija

POLAND

EAST EUROPE
- Russian Federation: OOO KRKA-RUS
- Ukraine: KRKA UKRAINE LLC
- Kazakhstan: LLC “KRKA Kazakhstan”

RAJON

SOUTH-EAST EUROPE
- Croatia: KRKA-FARMA d.o.o.
- Romania: KRKA ROMANIA S.R.L.
- Serbia: KRKA-FARMA DOO BEOGRAD
- Macedonia: KRKA-FARMA DOO Skopje
- Bosnia and Herzegovina: KRKA FARMA d. o. o., Sarajevo
- Bulgaria: KRKA Bulgaria EOOD

SLOVENIA

TERME KRKA, d. o. o., Novo mesto

FARM GRA, d. o. o., Novo mesto

OVERSEAS MARKETS
- USA: KRKA USA LLC
- China: Ningbo Krka Menovo Pharmaceutical Company Ltd
- Belgium: KRKA Belgium, SA
- Great Britain: KRKA UK Ltd
- Finland: KRKA Finland Oy

WEST EUROPE
- Germany: TAD Pharma GmbH
- Sweden: Krka Sverige AB
- Austria: KRKA Pharma GmbH, Wien
- Ireland: KRKA PHARMA DUBLIN LIMITED
- Portugal: KRKA Farmacêutica, Unipessoal Lda.
- Spain: KRKA FARMACÉUTICA, S.L.
- Italy: KRKA FARMACEUTICI MILANO S.R.L.
- France: KRKA France Eurl à capital variable

Production and distribution companies
Joint venture for development, production and distribution
Health resort and tourist services company
Other subsidiaries outside Slovenia
The EU project: Research and development company

Bosnia and Herzegovina: KRKA FARMA d. o. o., Sarajevo

Russia

South-East Europe

Central Europe

West Europe

Overseas Markets

Slovenia

USA

China

Belgium

Great Britain

Finland

Other subsidiaries outside Slovenia

The EU project: Research and development company

Production and distribution companies
Only the best is good enough for your health.
Living a healthy life.